# The Good, The Bad, and the Ugly: Developing A Social Media Platform

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# Social Media Revolution

Source: Erik Qualman - Socialnomics 2014

https://www.youtube.com/watch?v=zxpa4dNVd3c

# The Good, the Bad, & the Ugly

### Good

- Reach of Social Media
- Building & Sustaining Relationships
- Current Trends / Professional Development

### Bad

- Blending Public & Private
- Not a Silver Bullet

# Ugly

- Inappropriate Posts, Unintended Consequences
- Flame Wars, Personal Attacks, Trolls



# About John

@JohnPSauter

# Managing:

- Personal
- NU Arts & Sciences
- WNY Advising
- Read A Classic Challenge

# <u>Using:</u>

- Facebook
- Twitter
- LinkedIn
- Goodreads
- Instagram
- Pinterest
- Google+ (rarely)



# About Melanie

@SApro\_Melly

# **Managing:**

- Personal
- UB Dazzlers
   Dance Team

# <u>Using:</u>

- Facebook
- Twitter
- LinkedIn
- Instagram
- Pinterest

# About You

# What accounts do you manage...

- Personal Profile?
- Professional Profile?
- Departmental?
- Professional Organization?
- Something else? Blogs, etc...

# Which Social Networks?

 Facebook, Twitter, LinkedIn, Instagram, Pinterest, YouTube, Snapchat, Tumblr, or a Blog?



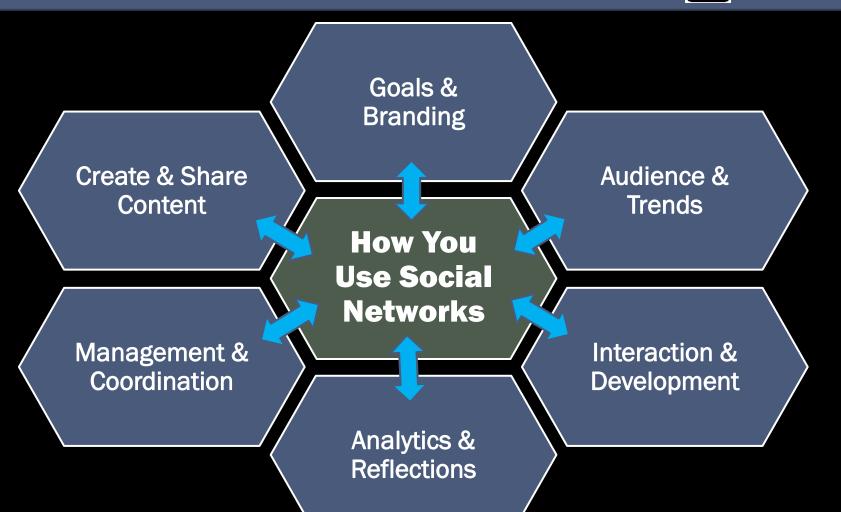
### Select Your Social Media Platforms











# Which Social Network?

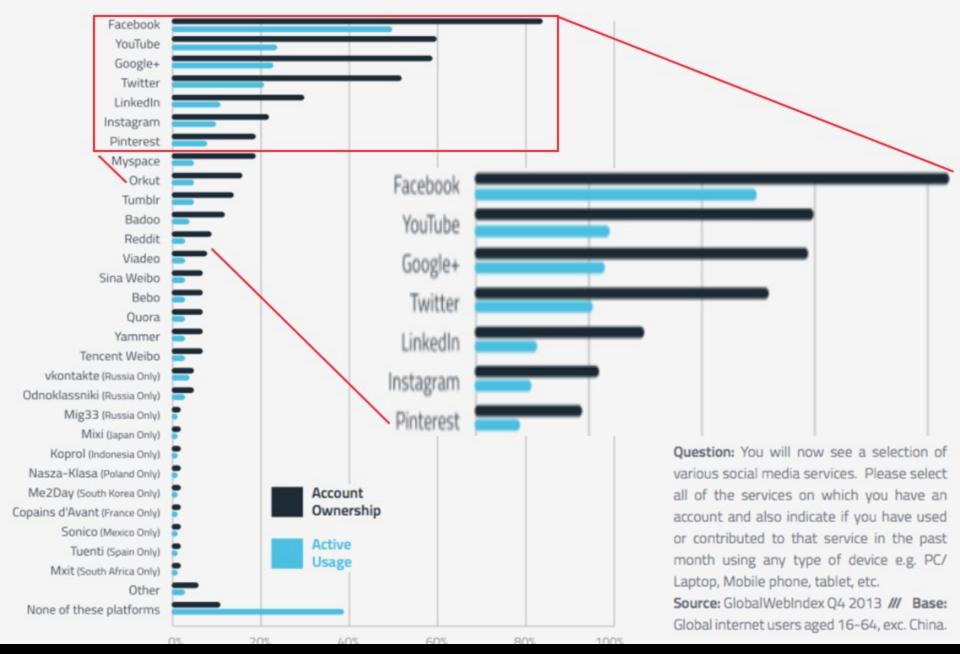
### **Consider Functions**

- Personal / Professional
- Networking / Content
- Options for Interaction

### Consider Usage / Audience

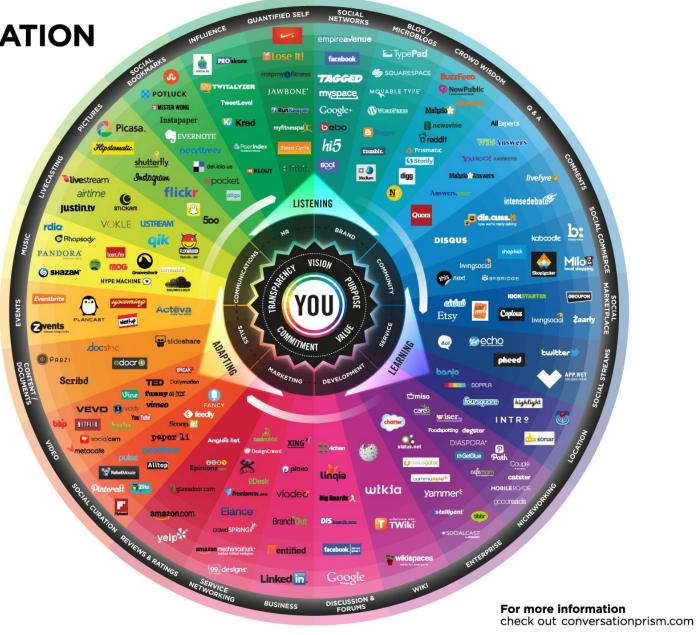
- Common Social Networks
- Global Reach
- Alternatives
  - Texting Systems (textem.net)
  - Video Conferencing (Skype, Google Hangouts)
  - Screen Sharing

#### CHART 1: Global Penetration Of Social Platforms - Account Ownership And Active Usage



THE CONVERSATION PRISM

Brought to you by Brian Solis & JESS3



# Facebook

### Basics:

- Like, Comment, Friend, Tag, Share, Follow, Links
- Page, Profile, Groups (Private, Public), Events

### Benefits:

Flexible Topics, Community, Connections,
 Photo Albums, Networks & Groups

## Disadvantages:

Difficult to Collect Likes / Followers, Privacy,
 \$ for Promotion/Boosts, Oversharing

# Twitter

### **Basics:**

- 140 Characters, Follow, retweet, Tag
- @Usernames, #hashtags

### Benefits:

 Direct Connections, Trends, Best Practices, Articles, Professional Development, Conference Back Channels, Ok to Follow

### Disadvantages:

Using too many hashtags, Speed, Oversharing



# Twitter Lingo:



- @ : Creates a link to another account
- # (hashtag): organizes tweets, creates a page that categories tweets that include this hashtag
- RT (Retweet): copy someone else's original tweet
   Best way to spread a message
- Reply: Starts with @username for more direct conversation
- Favorite: Bookmarks tweet
- Example Tweets for Higher Ed...
  - Can anyone share some strategies for social media and #highered?
     #sachat #advtech #sapro
  - Hey @WNYAdvising can anyone share some #advtech strategies for #socialmedia and #edtech?

# LinkedIn

# in

### **Basics**:

- Professional Profile, Job Info, Organizations
- Recommendations & Skills, Likes, Comments

## Benefits:

Professional Networking, Jobs

# Disadvantages:

Limited Group Interaction

# Instagram

### **Basics**:



- Share Photos, Like, Comment, Tag
- Share on Facebook, Twitter, Tumblr, Flickr

## **Benefits:**

Content, Quick shares, Photos

# Disadvantages:

Few details, Limited Searching

# Pinterest

### Basics:

- Pin, Share, Collect Resources on Boards
- Pin it Apps & Extensions

## Benefits:

Trends & Best Practices, Infographics

# Disadvantages:

Dead Links, Blind/Insecure Links, Can't pin all sites



#### Celebrate Mascots:



board devoted to bulldogs,

the school's mascot.

#### **Highlight Uniqueness:**



Schools like Yale and Bennington College have boards that focus on what makes them special.

#### Share Tips:



Some colleges' boards suggest fun things to do around campus or where students can find cheap eats.

#### Feature Alumni:



The University of Maryland highlights notable alumni and their accomplishments.

Sources: pinterest.com/drakeuniversity | pinterest.com/yaleuniversity | pinterest.com/atbennington | pinterest.com/multnomahu | pinterest.com/stocktoncollege | pinterest.com/umdwrestling

# YouTube

### Basics:

- Post videos, View Videos
- Channels, Playlists, Likes

### Benefits:

Visual tutorials, Screen Captures, Topical
 Videos, Marketing, Embedded Video

# Disadvantages:

Oversharing, Privacy



# Websites

# **Support & Coordinate Social Media**

# **Example: WNY Advising**

- Designed to be Interactive
- Mobile Friendly
- Blogs, Contributors, Polls
- Conferences
- Professional Development
- Resources
- Social Networks:
  - Facebook, Twitter, LinkedIn, Pinterest





# Goals & Branding

### What are your Goals?

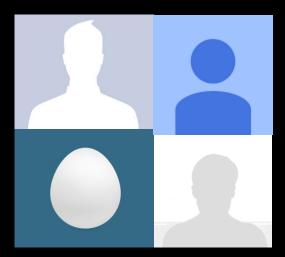
- Personal: Social, Development
- Professional: Interaction, Marketing
- What is your timeline?

### **Branding**

- Personal vs. Professional
- What is in a Name / Picture? BN LinkedIn
- Simple, Short, Consistent, Reserve It

### **Developing your Brand**

- Active Engagement
- Integration (Signature, Business Cards, Website, Contests)
- How does it contribute to the learning outcomes of your office, department, etc.



# Setting Up a Page

### Consider Your Audience

What do they use?

### What Do You Need?

- Carefully choose your name
- Basic profile information
- Ideas for continuous content
- Who do you need approval from?

# Who Can Help?

- Engaging examples
- Involved users
- Content creators

# Developing a Site

# Posting:

- Use Common Sense
- Big Events!
- Timeliness, Scheduling

# **Attracting Followers**

- Challenging at best
- Active engagement
- Push to Social Media

# Be Willing To Make Mistakes

- Review the available analytics
- What works / doesn't work

Post Reach The number of people your post was served to.					
5K	Organic Paid				
5K	2				
4K					
3К	Organic 4,416				
2K —	May 11, 2014  Click or drag to select				
1K					
0 08 09 10 1	1 12 13 14 15 16 17 18 19				
MAY					

7,808 People Reached					
<b>589</b> Likes, Comments & Shares					
504	7	497			
Likes	On Post	On Shares			
49	0	49			
Comments	On Post	On Shares			
36	0	36			
Shares	On Post	On Shares			
<b>19,743</b> Post Clicks					
19,227	0	516			
Photo Views	Link Clicks	Other Clicks			

Reach	Engagement	
9.3K	21.1K 596	

# Interacting on Social Media

Depends on Platform

Be Genuine

Info vs. Media

Video, Photos, Infographics

Direct vs. Indirect

Public vs. Private

- Privacy Settings
- Avoid Confrontations
- Don't be Big Brother

**Cross-Posting** 

Personal / Professional

- Family
- Friends
- Students
- Alumni
- Faculty / Staff
- Employers
- Professionals
- Community
- Strangers
- Trolls

# Creating & Sharing Content

Content	Creating	Shared (Following)	Resources
Video (Short)	Mobile Phones Screencasts Students	Mobile Phones YouTube, Vine, PR Contests	iMovie, Adobe, PowToon etc
Images & Galleries	Image Software Picture Apps Screen Captures	Students, Faculty, Submitted Contests, Photo-ops Scavenger Hunts	Photoshop, GIMP Paint.NET
Hashtags & Tagging	Easy to create, but do your research.	Make you easy to tag Connect to similar groups or issues.	Search for them? Use by other posters
Infographics	Need Photo on Main Website	Need Photo on Main Website	Piktochart, Infogr.am Vizualize.me, Easel.ly
News	Posts & Website Create Events	PR, Local News, Alumni, Students	RSS Readers, PR, Alumni Newsletter
Events	College, Department, Clubs	PR, Clubs, Departments	Texts, Emails Flyers
Words	Keep it short	Students, Faculty, PR	Staff Bloggers?
Links	Give Context 1st	Review the source	Shortening sites?







White Rabbit East Amherst

# Managing Social Media

# Computer

- Linked Accounts
- Multiple Browsers
- Web Apps

### Mobile Device

- Specific Apps
- Platform Apps

# Managers, Content Editors

- Shared Technology
- Shared Resources (Dropbox, SkyDrive, Google Drive)

# Organization Coordination/Strategy



#### **Managing Tools**

- Hootsuite
- Pages
- Tweetcaster
- TweetDeck (web)
- Buffer
- CoTweet
- CrowdBooster
- Edgerank
- Everypost
- Postling
- Scroon
- Shoutlet
- SocialBro
- Social Flow
- Social Mention
- Social Oomph
- Spreadfast
- Sprout Social
- Tweepi
- Twitter Showdown

# Developing Students & Staff

# **Professional & Student Development**

- Be supportive
  - Cultivate a willingness to learn
  - Understand their comfort level
  - Provide time for social media
- Discuss appropriate social media use
- Note influence on career / networking
- Ask for feedback

# Assessment

- Have you reached your objectives?
- Review analytics and how you can improve
  - Fans, Followers
  - Likes, Favorites
  - Comments, Retweets





SurveyMonkey

# Where Do We Go From Here?



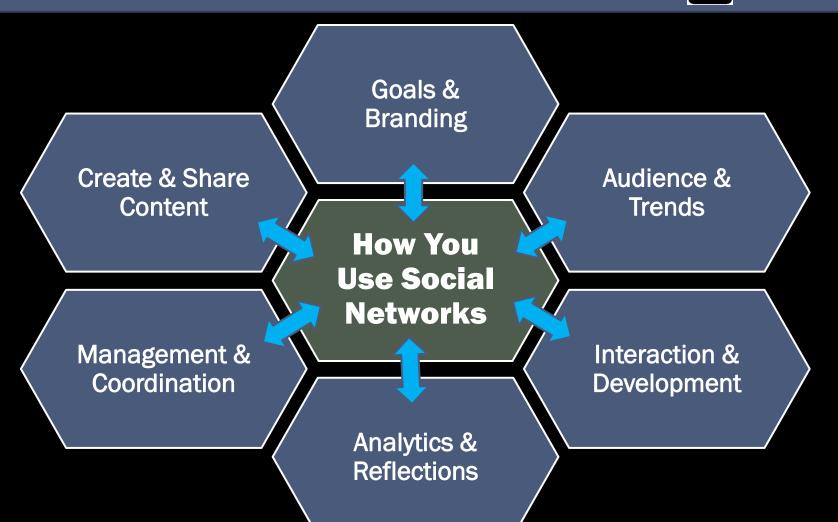












# Questions & Follow Up

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